

Chicago Title Insurance Company is a subsidiary of Fidelity National Financial, the world's largest title insurer. With our continued growth in Canada, we have an excellent opportunity to enhance your career within our sales team. We are seeking an Account Manager who is very familiar with the real estate legal community and/or residential mortgage financing, is highly professional and possesses the desire and drive to shape the future growth of our operation in Ontario.

Reporting to the Vice President, Business Development out of Mississauga, you will utilize your sales expertise and relationship management skills to build a client portfolio in the GTA of real estate law firms and maintain that business through superior customer service.

Qualifications

The successful candidate for this position will have a post secondary degree or diploma as well as a minimum of three years professional sales experience, experience in residential mortgage lending or real estate an asset, in addition to the following:

- Solid understanding of residential mortgage lending and/or real estate conveyancing
- Basic knowledge of title insurance is an asset
- Familiarity with the local real estate legal community
- Strong verbal and written communication skills
- Self-motivated and disciplined
- Experience working with sales targets
- Proficient with computers
- Ability to travel

Chicago Title provides a competitive compensation package with benefits. Please forward cover letter and resume to:

Human Resources
Chicago Title Insurance
Company
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